## UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

In re:	Chapter 11
KAZI FOODS OF MICHIGAN, INC.,	) Case No. 11-43971
Debtor.	) ) ) Judge Thomas J. Tucker )
In re:	_ ) ) Chapter 11
KAZI FOODS OF FLORIDA, INC.,	) Case No. 11-43986
Debtor.	) ) ) Judge Steven W. Rhodes ) _)

## **AFFIDAVIT**

Stephen Poludniak, being duly sworn states as follows:

- 1. That if called to testify, I have personal knowledge of and am capable of testifying to the following:
  - A. That I am the Treasurer of the Debtors.
  - B. That I am one of the primary individuals responsible for the financial affairs of the Debtors.
  - D. That the Debtors will request through its counsel, McDonald Hopkins PLC, authority to use cash for continued support of the Debtors' ordinary course operations.
  - E. That the Debtors are requesting, through their said counsel, an interim order authorizing the use of unencumbered cash, or in the alternative, cash collateral, in order to avoid immediate and irreparable harm to the estate.

- F. That the amount and use of funds that are needed to permit the Debtors to operate through March 31, 2011 are itemized on Exhibit 1 hereto and indicate that the Debtor needs to use \$5,839,961 during said period in order to avoid immediate and irreparable harm.
- 2. Further Deponent sayeth not.

STEPHEN POLUDNIAK

State: Florida County, Dlm Bch My Comm. Exps. 0/192015

CAROL HOWARD

Notary Public - State of Florida

My Comm. Expires Jan 19, 2015

Commission # EE 29063

Kazi Foods of Michigan, Inc. Budget for Cash Needs

	Feb 17-28, 2011		March 2011		Total	
SALES	\$	1,027,861.63	\$	2,933,051.00	\$	3,960,912.63
C.O.S.	\$	341,752.01	\$	973,283.00	\$	1,315,035.01
SALARY MGT.	\$	56,726.80	\$	144,343.00	\$	201,069.80
HOURLY	\$	182,254.54	\$	510,950.00	\$	693,204.54
DIRECT LABOR	\$	238,981.34	\$	655,293.00	\$	894,274.34
BENEFITS	\$	40,297.04	\$	102,537.00	\$	142,834.04
TOTAL LABOR	\$	279,278.38	\$	757,830.00	\$	1,037,108.38
GROSS PROFIT	\$	406,831.24	\$	1,201,938.00	44	1,608,769.24
R&M	\$	19,107.66	\$	48,620.00	\$	67,727.66
UTILITIES	\$	72,101.75	\$	183,465.00	\$	255,566.75
CONTROLLABLES	\$	19,427.56	69	49,434.00	\$	68,861.56
R.C.P.	\$	296,194.28	\$	920,419.00	\$	1,216,613.28
NATIONAL ADV	\$	30,835.96	\$	87,992.00	\$	
REGIONAL ADV	\$	30,835.96	\$	87,992.00	\$	118,827.96
LOCAL ADV	\$	**	\$	-	\$	
P.O.P.	\$	1,943.39	\$	4,945.00	\$	
B.K. MERCHANDISING	\$	-	\$	_	\$	
TOTAL MARKETING	\$	63,614.91	\$	180,928.00	\$	
ROYALTIES	\$	41,114.48	\$		\$	
NON-CONTROLLABLES	\$		\$		\$	
DEPRECEATION	\$		\$		\$	
AMORTIZATION	\$		\$	•	\$	
MGT. FEES	\$		\$	<u> </u>	\$	•
OCCUPANCY	\$	· · · · · · · · · · · · · · · · · · ·	\$	· · · · · · · · · · · · · · · · · · ·	\$	
INTEREST	\$		\$		\$	
CORP OVERHEAD	\$	32,068.01	\$	81,598.00	\$	113,666.01
NET INCOME	\$	(58,335.74)	\$	(29,364.00)	\$	(87,699.74)
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EBITDA	\$	27,390.14	\$	188,768.00	\$	216,158.14
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ADJ, EBITDA	\$	78,783.14	\$	335,420.00	\$	414,203.14

Kazi Foods of Flordia, Inc. Budget for Cash Needs

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SALES	\$	618,189.00	\$	1,663,000.00	\$	2,281,189.00
C.O.S.	\$	196,122.72	\$	526,385.00	\$	722,507.72
SALARY MGT.	\$	29,872.72	\$	76,012.00	\$	105,884.72
HOURLY	\$	110,786.70	\$	296,050.00	\$	406,836.70
DIRECT LABOR	\$	140,659.42	\$	372,062.00	\$	512,721.42
BENEFITS	\$	22,777.10	\$	57,747.00	\$	80,524.10
TOTAL LABOR	\$	163,295.04	\$	429,809.00	\$	593,104.04
GROSS PROFIT	\$	258,771.24	\$	706,806.00	\$	965,577.24
R&M	\$	11,292.86	\$	29,835.00	\$	41,127.86
UTILITIES	\$	32,601.32	\$	82,915.00	\$	115,516.32
CONTROLLABLES	\$	12,907.30	\$	37,067.00	\$	49,974.30
R.C.P.	\$	201,969.77	\$	556,989.00	53	758,958.77
NATIONAL ADV	\$	15,454.73	\$	41,575.00	\$	57,029.73
REGIONAL ADV	\$	12,363.78	\$	33,260.00	\$	45,623.78
LOCAL ADV	\$	6,181.89	\$	16,630.00	\$	22,811.89
P.O.P.	\$	1,375.50	\$	3,500.00	\$	4,875.50
B.K. MERCHANDISING	\$		\$	-	\$	tyr
TOTAL MARKETING	\$	35,375.90	\$	94,965.00	\$	130,340.90
ROYALTIES	\$	24,727.56	\$	66,520.00	\$	91,247.56
NON-CONTROLLABLES	\$	10,778.03	\$	28,072.00	\$	38,850.03
DEPRECEATION	\$	13,998.66	\$	35,620.00	\$	49,618.66
AMORTIZATION	\$	394.97	\$	1,005.00	\$	1,399.97
MGT. FEES	\$	30,909.45	\$	83,150.00	\$	114,059.45
OCCUPANCY	\$	33,964.24	\$	86,423.00	\$	120,387.24
INTEREST	\$	8,370.90	\$	21,300.00	\$	29,670.90
CORP OVERHEAD	\$	22,028.83	\$	56,053.00	\$	78,081.83
NET INCOME	\$	21,421.25	\$	83,881.00	\$	105,302.25
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EBITDA	\$	44,185.78	\$	141,806.00	\$	185,991.78
ADJ. EBITDA	\$	75,095.23	\$	224,956.00	\$	200 054 33
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